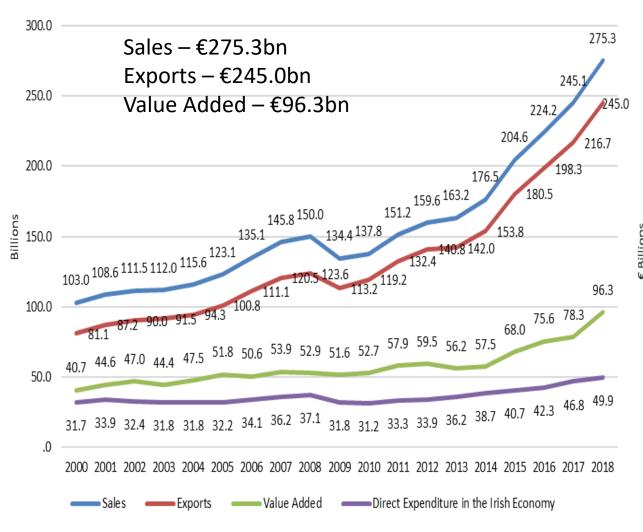
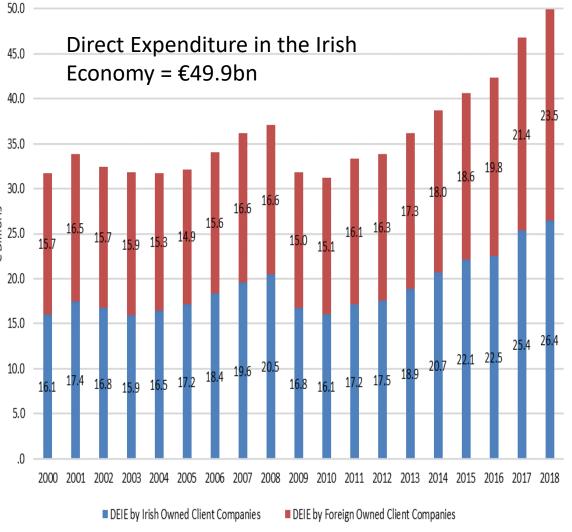


# Annual Business Survey of Economic Impact - 2018

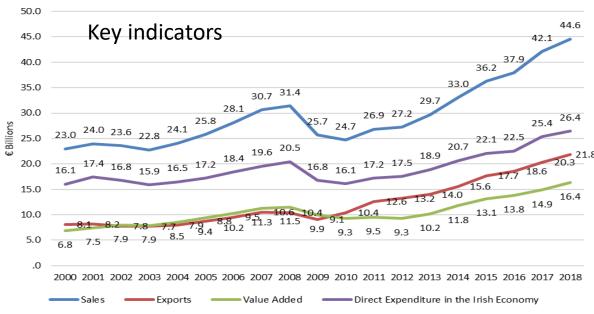
May 2020

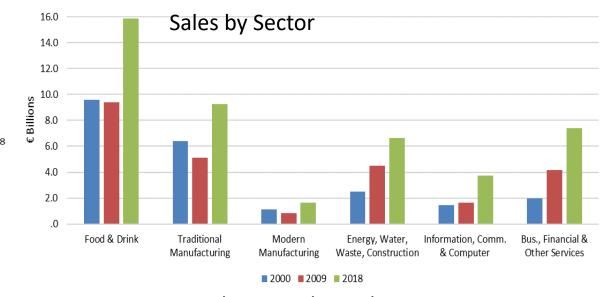
### All Client Companies 2018 Performance and Impact



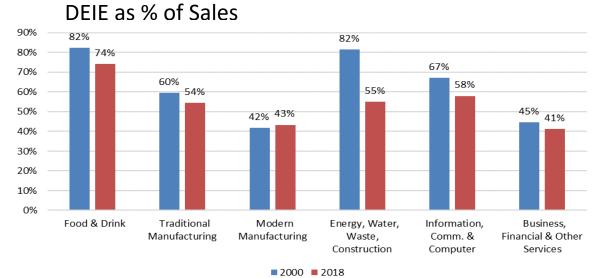


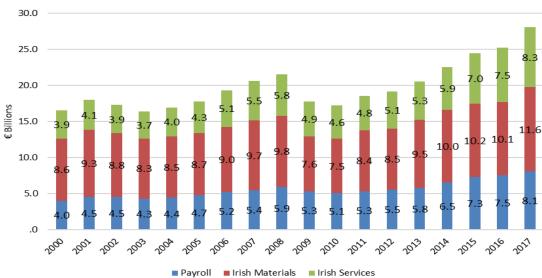
#### Irish-owned Client Companies 2000-2018 Performance and Impact



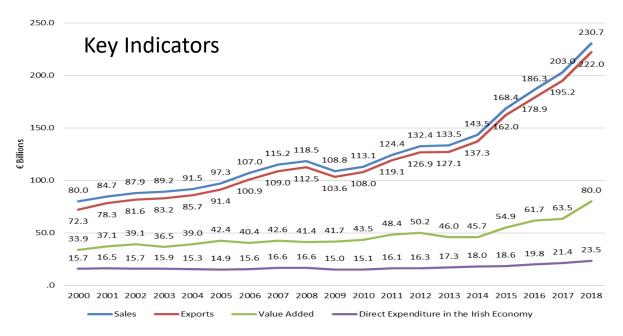


#### Direct Expenditure in the Irish Economy

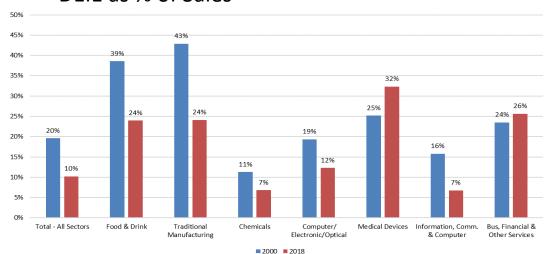


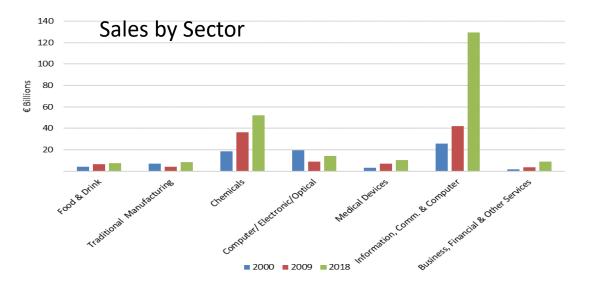


#### Foreign-owned Client Companies 2000-2018 Performance and Impact

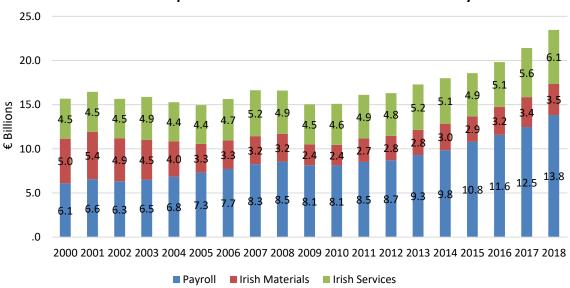


#### DEIE as % of Sales





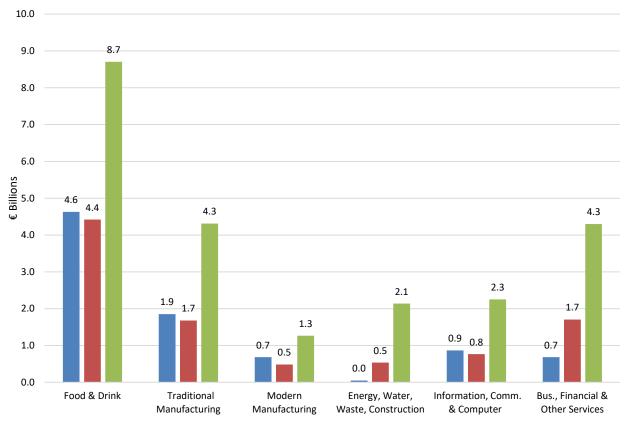
#### Direct Expenditure in the Irish Economy



All firms, year-on-year % change, Payroll, Irish Materials and Irish Services, 2000-2018



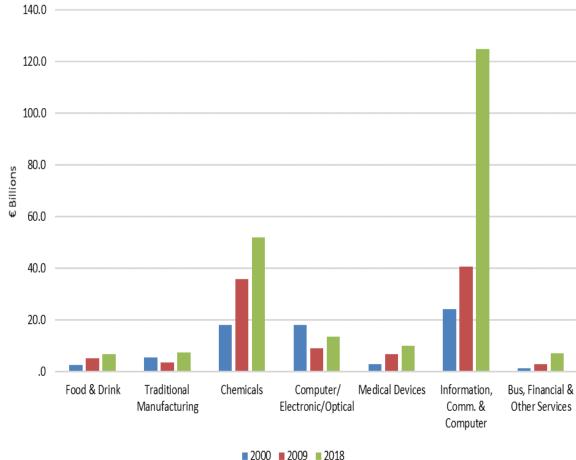
# Exports by Sector Irish Owned Companies



**2009 2018** 

2000

## Exports by Sector Foreign Owned Companies



### Other key points

- ICT Services now accounts for 56.1% of foreign-owned sales and Chemicals accounts for 22.6%. Therefore, together these sectors account for 78.6% of sales.
- Services have increased from 34% to 60% of sales since 2000 for foreign-owned firms, and from 15% to 25% for Irish-owned firms.
- Export intensity of Irish-owned firms increased from 38% in 2000 to 50% in 2012 and has remained stable at 50%-52% since then.
- Irish materials and services purchased as a share of all materials and services purchased continues to decline (34% for materials, 9% for services in 2018);
- Payroll per person employed increased 3% to €64K (€51k for Irish firms, €75K for foreign firms);
- Expenditure on training is up 7% to reach €183m in 2018 and expenditure per employee has increased by 2%.

#### **Exports**

