# Review of the Succeed-in-Ireland Initiative Draft Terms of Reference

## <u>Background</u>

In 2012, IDA Ireland entered into a contract with ConnectIreland (CI) for the stated purpose of promoting, marketing and publicising the Succeed-in-Ireland (SII) initiative with the objective of winning new foreign direct investment resulting in the creation of sustainable jobs.

#### Scope of the review

The Department of Jobs, Enterprise and Innovation (DJEI) now intends on commissioning a review of the SII initiative. That review should cover three broad areas:

### **Objectives**

- Were the objectives and performance metrics clearly established for Connect Ireland?
- Were these objectives modified or amended during the course of the contract?
- Were the objectives set achieved for CI?

### Inputs

- What were the activities contracted for with CI and how efficiently and effectively were these delivered?
- What were the direct and indirect costs expended by the State? What was the total cost of the SII initiative?

## **Impact and Results**

- What did the SII initiative achieve?
- How many jobs were created by CI?
- Did CI achieve wider benefits set out in the contract not connected to jobs created and, if so, is it possible to measure and assess those benefits?
- What factors impacted positively or negatively upon the results achieved by CI?
- Did the results achieved by SII represent value for money for the taxpayer?

## Continued relevance

- Is there still a need for a programme of this kind in the current economic environment?
- Is the programme more or less relevant since it was first implemented?
- If such a programme is needed, what potential changes could be made to it and its operation to make it more efficient and/or effective?
- Have similar programmes been undertaken in other jurisdictions and, if so, can anything be learnt from these?

## Timeline of the review

The review should begin after the completion of the current SII contract and sufficient information on its costs and outcomes are available.